

Texas Student Data System



Total Cost of Ownership for Student Information Systems *know and control the cost of student data*

SSIS Total Cost of Ownership TETN Training

Roger Waak – Texas Education Agency

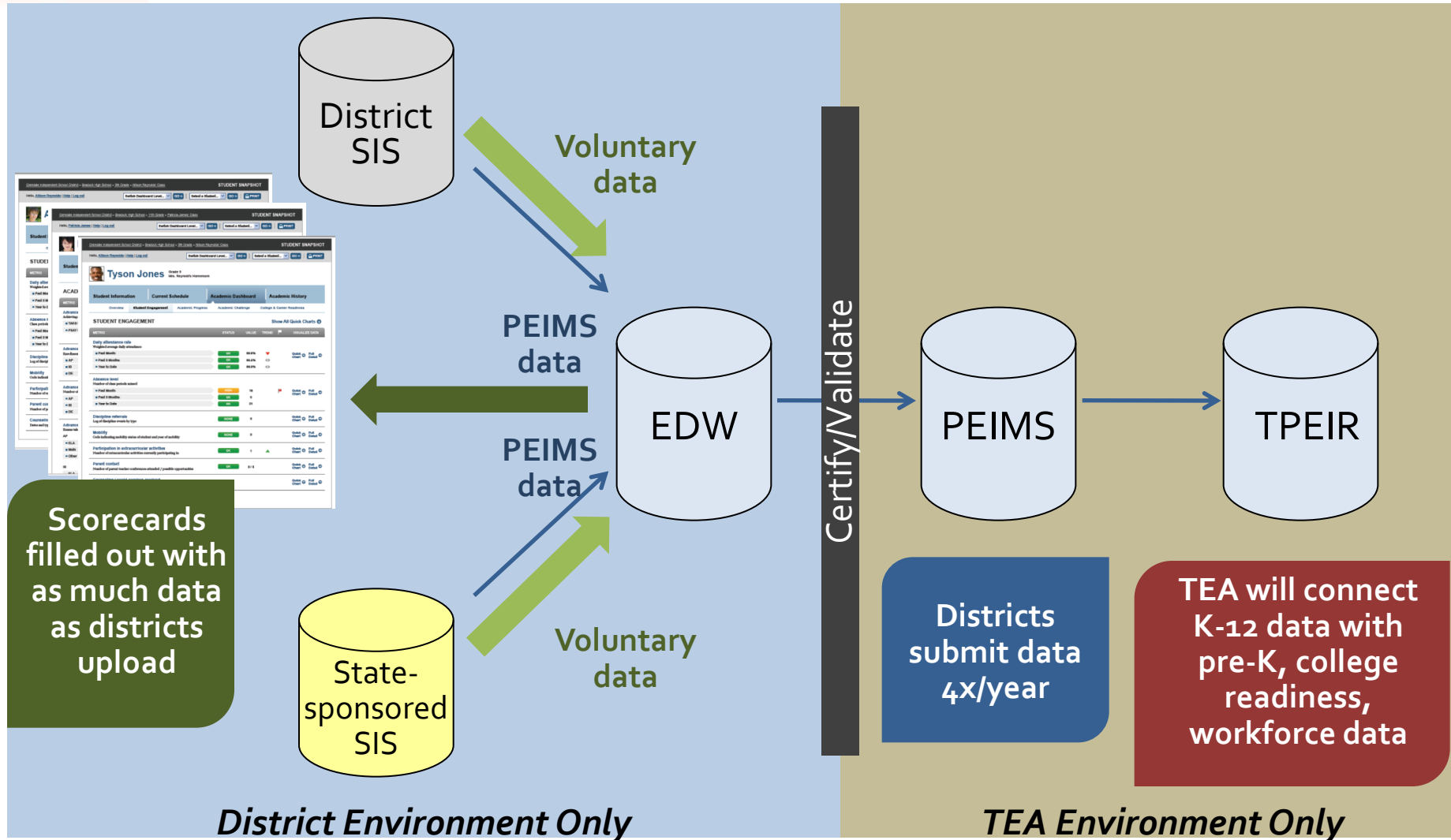
Texas Education Agency
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Background: TSDS

- Technology initiative that spans data collection, delivery, and reporting
- Collaboration among TEA, LEAs, ESCs, Michael and Susan Dell Foundation
- Designed to reduce the burden of data collection for LEAs
- Aims to provide educators with actionable, timely data to improve student performance

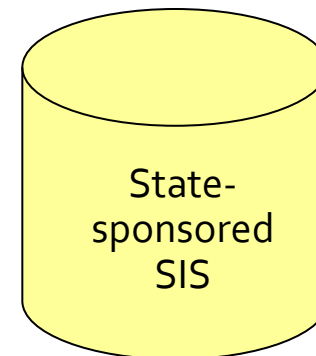
How TSDS Will Work





SSIS Goals

- Decrease SIS costs for LEAs
- Provide enhanced features and richer data for reporting
- Streamline with Software as a Service (SaaS) - 24/7 availability accessible from anywhere
- Support PEIMS data standards and submissions
- Provide “near” real-time data for LEAs





Benefits of SaaS

- No need to purchase infrastructure software
- No expenditures on hardware
- Reduced need to purchase third party tools, modules and applications
- No software or hardware replacement needed in ongoing years
- Reduced spending on IT operations
- Reduced support costs
- No application and infrastructure re-implementation costs in years 3 to 5



SSIS Contracts

- Two SSIS vendors
- SSIS contracts are umbrella agreements that allow the LEA to purchase without the need for an RFP or RFO
- Each LEA will have a separate contract with the vendor
- Contract Management teams will oversee the Service Level Agreements to include:
 - SSIS availability
 - Performance
 - Business continuity
- Not-to-exceed pricing allows LEA to negotiate with vendor



SSIS Vendor: Skyward, Inc.

- Wisconsin-based provider of administrative software solutions for K-12 schools since 1980
- Provides software for more than 1,400 LEAs of all sizes around the globe
- Ten (10) regional offices across the country, including Dallas and Austin
- Serves 177 LEAs in Texas with almost 900,000 students



SSIS Vendor: TCC

- San Antonio-based provider of administrative software solutions for K-12 schools since 1970
- Provides student management software to 767 LEAs of all sizes in Texas
- Delivers service via nineteen (19) regional Education Service Centers (ESCs) in Texas
- Serves over 900,000 students



Your Decision to Participate in the SSIS

- How will the SSIS lower costs for our district?
- Will the SSIS offer additional features we want?
- What other applications will we need?
- Will we be able to drop any applications we use now?
- What kind of support will our staff need to provide?
- Will we be able to reduce hours spent on SIS and reporting-related functions?



Use TCO to Understand True Costs

- **Direct costs –**

- Tangible and understood: hardware, software, formal support

- **Indirect costs –**

- Ancillary applications or other technology to support main system
- Labor for local informal and supplementary support
- Power and space
- Can add 60% – 100% to cost



The SSIS TCO Workbook

“Understanding and consolidating direct and indirect costs tends to lead to lower overall spending.”

--Gartner

- Cost comparisons spread over 5 years
- Evaluates direct and indirect costs of a SIS solution
- Permits you to add/remove costs of ancillary products and support to fit scenario to your organization
- Compares “as is” situation with possible “to be” scenarios



Support Included

■ Access to SSIS Vendor's Support

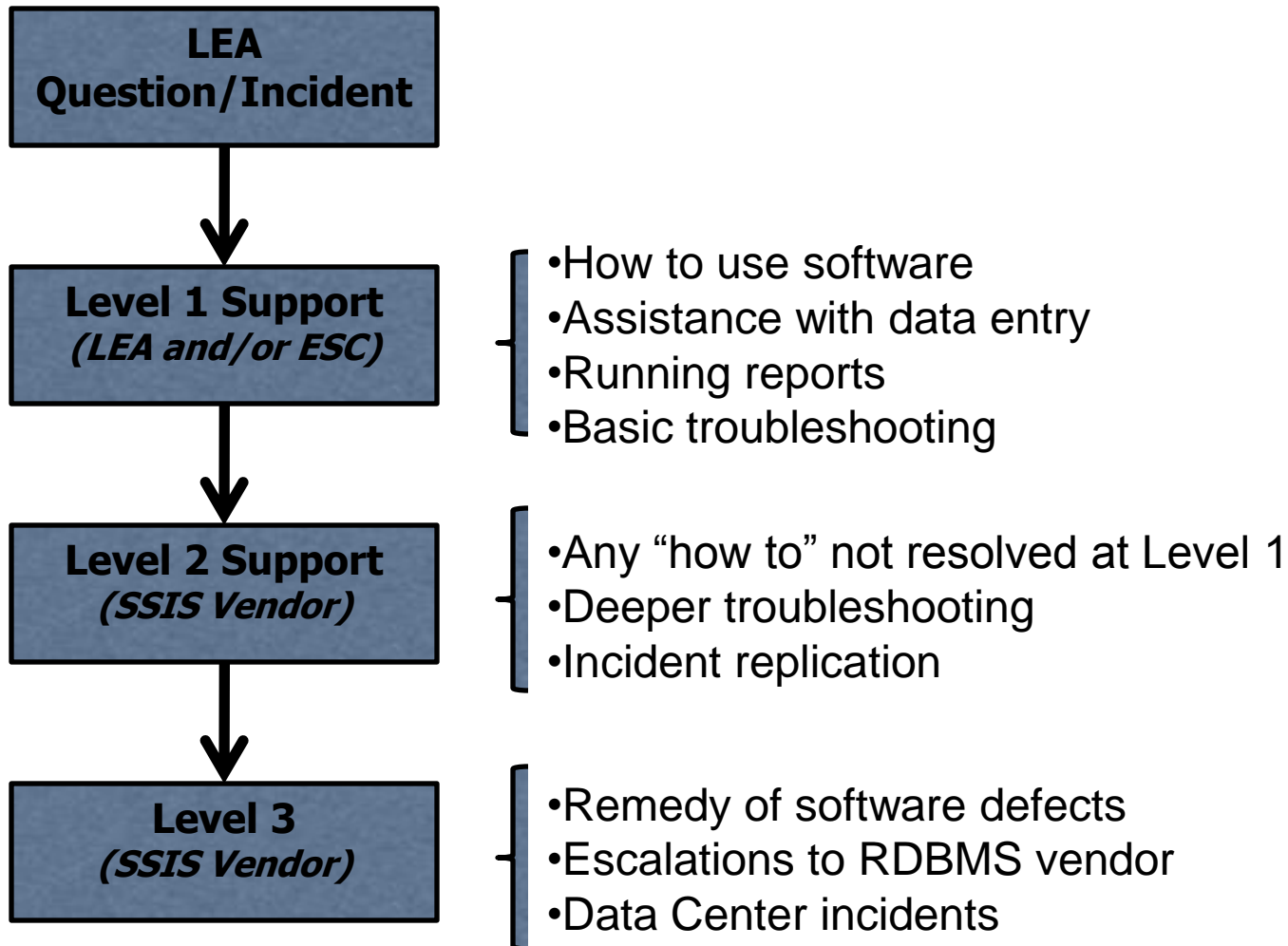
- Phone support
 - Staffed phone support from 7am to 6pm M-F (excluding Holidays)
 - 800 number for critical incidents outside of business hours with on-call staff
- Web portal support 24x7 with escalation of critical incidents
- LEAs entitled to multiple contacts based on enrollment

■ Support Levels

- Level 1 support provided by either LEA and/or ESC
- Level 2/3 support provided by SSIS software vendor



Levels of Support





What can you do next?

- Get your copy of the TCO Workbook/vendor agreements at:
<http://www.texasstudentdatasystem.org/ssis-advisory/>
- Fill out the survey at:
<http://www.surveymonkey.com/s/totalcostownership>
- Contact either the Skyward or the TCC Contract Management teams for help with the workbook by sending email to TSDS_Admin@tea.state.tx.us.